ORACLE

ANIMP – la collaborazione nel Planning con i Mobile Device

Stefano Lentini, Principal Sales Consultant

Oracle Primavera Global Business Unit

Roma, 28 Maggio 2013

Agenda

- Oracle Primavera Business Unit
- A Mobile World
- The Challenge
- Primavera Solution
- Q&A

© 2013 Oracle Corporation – All Rights Reserved

Agenda

- Oracle Primavera Business Unit
- A Mobile World
- The Challenge
- Primavera Solution
- Q&A

© 2013 Oracle Corporation – All Rights Reserved

Oracle Primavera Global Business Unit (PGBU)

Oracle acquired Primavera Systems January 2009

- ✓ Created a separated, dedicated, Global Business Unit
- ✓ Massive investments to develop a new Enterprise platform based on the best technology and leveraging Oracle Red Stack
- ✓ Consolidate/enforce the Partner Network (local partners and Global System Integrators)
- ✓ Set up a dedicated Customer support structure (+90 employee)
- ✓ Hired highly experienced PPM Sales rep and Sales consultants to cover all regions and countries
- ✓ Consistently deliver new product releases following a clear roadmap

ORACLE

© 2013 Oracle Corporation – All Rights Reserved

Oracle Primavera Global Business Unit (PGBU)

- 24 Product Releases since acquisition (Jan 2009)
- 13 New Solutions
- 600+ Industry Specific Enhancements

Release Summary

- Primavera P6 EPPM 7.0 (2009)
- Primavera P6 EPPM 8.0 (2010)
- Primavera P6 EPPM 8.1 (2011)
- Primavera P6 EPPM 8.2 (2012)
- Primavera P6 8.1 (2011)
- Primavera P6 8.2 (2012)
- P6 Analytics R3.1 (2013)
- Primavera P6 EPPM 8.3 (2013)
- Primavera Unifier 9.12 (2013)

Primavera Portfolio Management 8.0 (2010)
Primavera Contract Management 14.1 (2011)
Primavera Portfolio Management 9.0 (2011)
Primavera Team Member (2011)
Primavera Analytics 2.0 (2012)
AutoVue 20.2.1 (2012)
Primavera Unifier 9.11 (2012)
Primavera Gateway 1.0 (2013)

Financial Discipline	• Skire Unifier acquisition provides powerful integration of cost, schedule and contracts • EPPM integration into ERP Financials & Asset Management • Instantis acquisition provides best-of-class PPM solutions for IT, NPD, & Process Improvements project • Primavera Analytics (OBIEE) • Spatial Integration
Risk Mitigation	• Balanced portfolios across all projects in the enterprise • Visibility into resource supply and demand across all projects • Integrated Risk identification and control strategies • Expanded collaboration across the contractor ecosystem • Pre-built UPK Content to ease adoption and user participation
Operational Control	• BI Publisher as standard reporting engine • Visualizer with Advanced Gantt and Timescaled Logic output • Mobile team member apps for project status collection • Autovue

© 2013 Oracle Corporation – All Rights Reserved

Agenda

- Oracle Primavera Business Unit
- A Mobile World
- The Challenge
- Primavera Solution
- What's next
- Q&A

© 2013 Oracle Corporation – All Rights Reserved

MOBILE

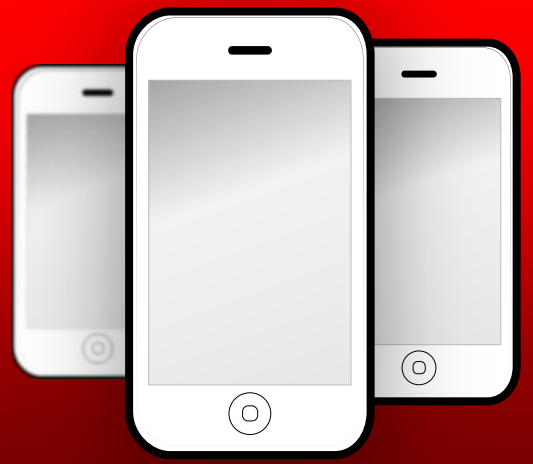
GLOBAL MOBILE WORKER POPULATION EXPECTED TO SURPASS 1 BILLION IN 2013, WHICH ACCOUNTS FOR 35% OF THE WORKFORCE

*Source: IDC Worldwide Mobile Worker Population 2009-2013 Forecast

© 2013 Oracle Corporation – All Rights Reserved

MOBILE COMPUTING

90% OF COMPANIES
WILL SUPPORT CORPORATE
APPLICATIONS ON PERSONAL
DEVICES BY 2014



© 2013 Oracle Corporation – All Rights Reserved

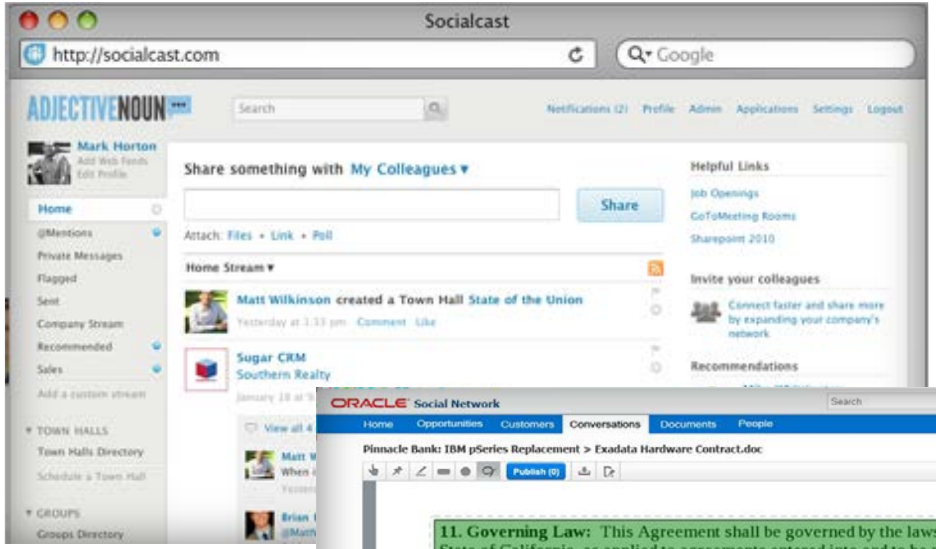
Innovation Worker & the rise of Social tools

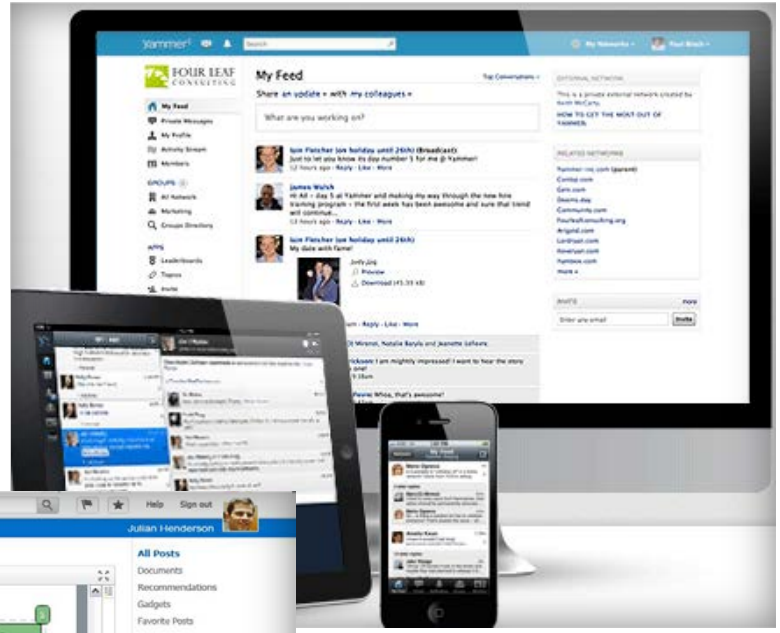
85% OF NEW JOBS CREATED IN THE PAST DECADE REQUIRED COMPLEX KNOWLEDGE SKILLS

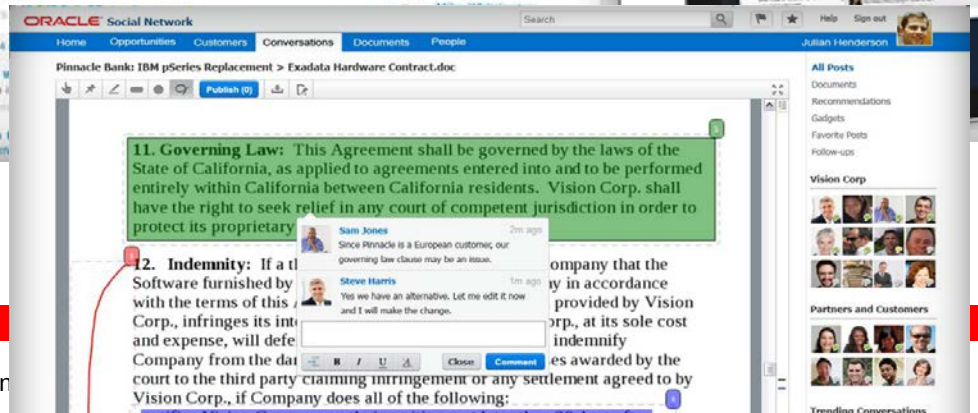
*Source: The Productivity Imperative, McKinsey June 2010

© 2013 Oracle Corporation – All Rights Reserved

Participatory Project Management







© 2013 Oracle Corporation

Agenda

- Oracle Primavera Business Unit
- A Mobile World
- The Challenge
- Primavera Solution
- Q&A

© 2013 Oracle Corporation – All Rights Reserved

Global Enterprises need Global WBS

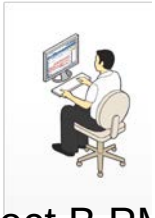
© 2013 Oracle Corporation – All Rights Reserved

Traditional Isolated Project Management

Project A PM1

Project D PM4

Project C PM3



Project B PM2

Project F PM5

Project G PM6

© 2013 Oracle Corporation – All Rights Reserved

Enterprise Project Management

Different users working on multiple projects

Resource Managers

Executives

Scheduler/Planners

Partners/Suppliers

Field/Skilled Trades

© 2013 Oracle Corporation – All Rights Reserved

Enterprise Project Management

…On Different Locations…

© 2013 Oracle Corporation – All Rights Reserved

Enterprise Project Management

….Acting as a Global Team…

© 2013 Oracle Corporation – All Rights Reserved

Agenda

- Oracle Primavera Business Unit
- The Challenge
- Primavera Solution
- What's next
- Q&A

© 2013 Oracle Corporation – All Rights Reserved

Safe Harbor Statement

The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decision.

The development, release, and timing of any features or functionality described for Oracle's products remains at the sole discretion of Oracle.

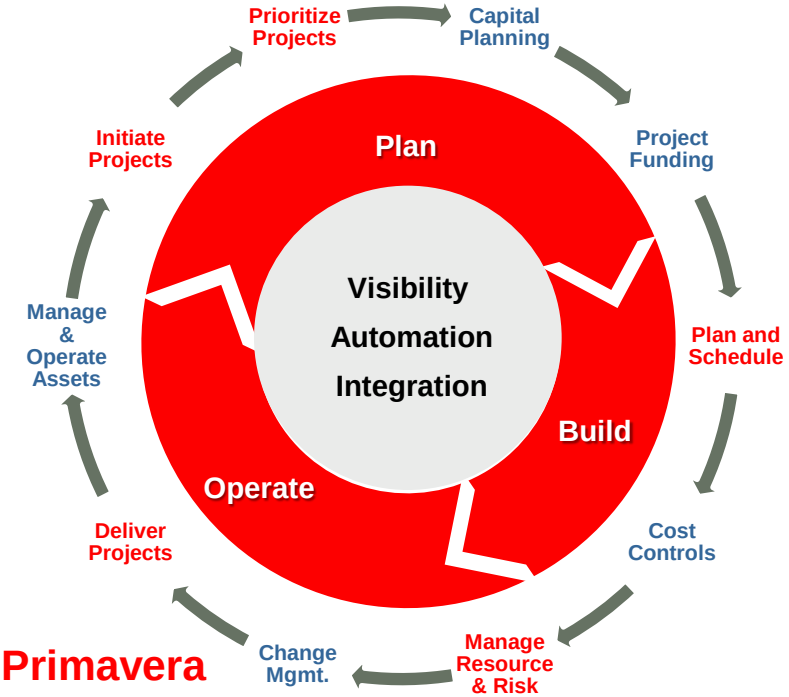
© 2013 Oracle Corporation – All Rights Reserved

Primavera P6

© 2013 Oracle Corporation – All Rights Reserved

Primavera P6 + Unifier

Integrated Processes and Information Flow from Planning and Construction to Operations and Maintenance



= Primavera

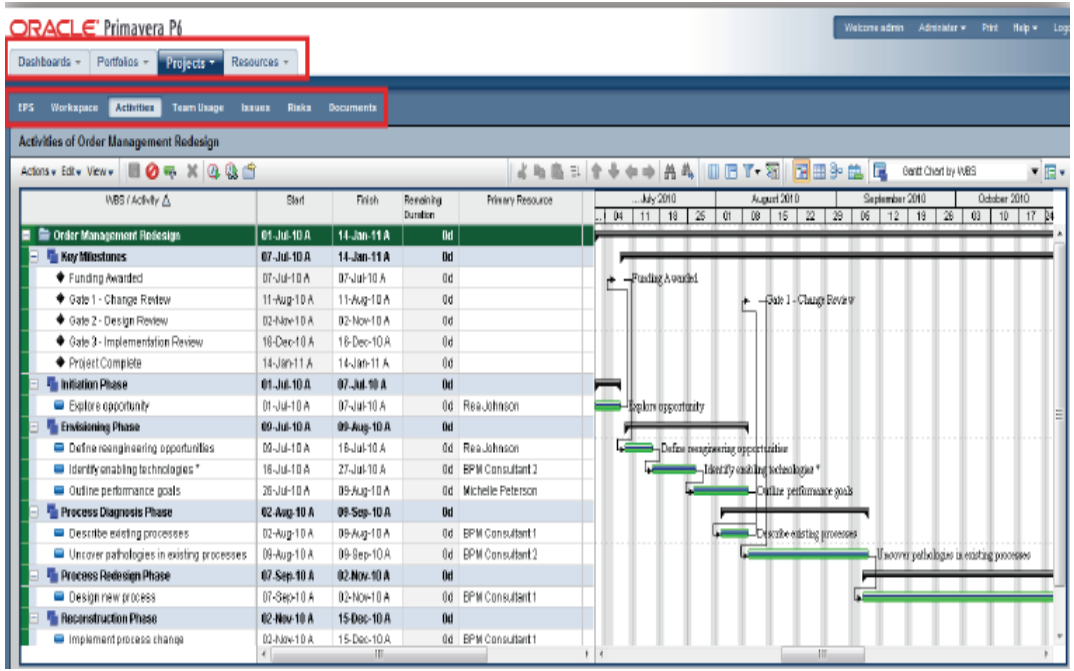
= Unifier

- 100% web
- Ease of use
- Role based access and configuration
- Enterprise level application
- Centralize Project Information
- Manage entire lifecycle
- Simple & Complex Projects
- Collaborative platform

© 2013 Oracle Corporation – All Rights Reserved

Primavera Web Client
Fully-Featured User Interface

- Interactive Gantt charts that allow for adding, deleting and modifying the WBS, activities, relationships, resource assignments and costs
- Integrated WBS and Activity planning
- Designed to work on the biggest projects (30000+ Activities)
- Highly Interactive, Intuitive and Personalized
- Concurrent, responsibility-based Project/Multi-project Access

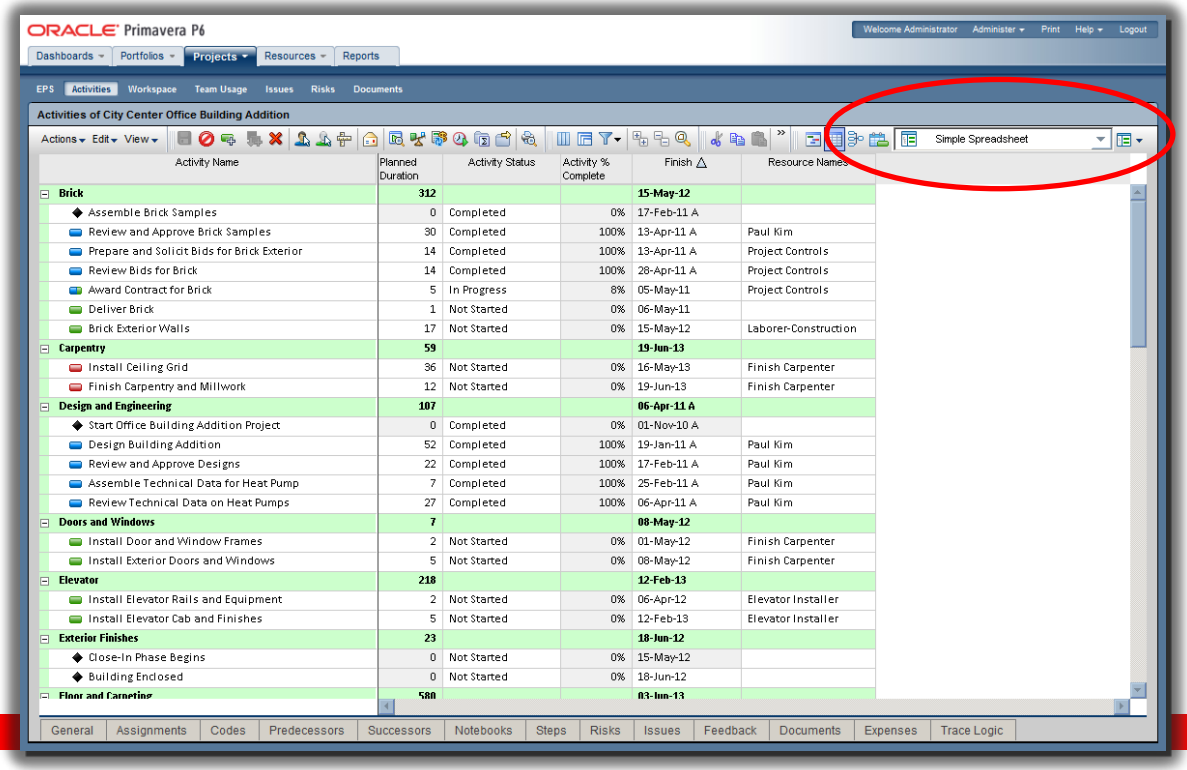


A rich Internet application user experience.

© 2013 Oracle Corporation – All Rights Reserved

Manage Simple & Complex Projects

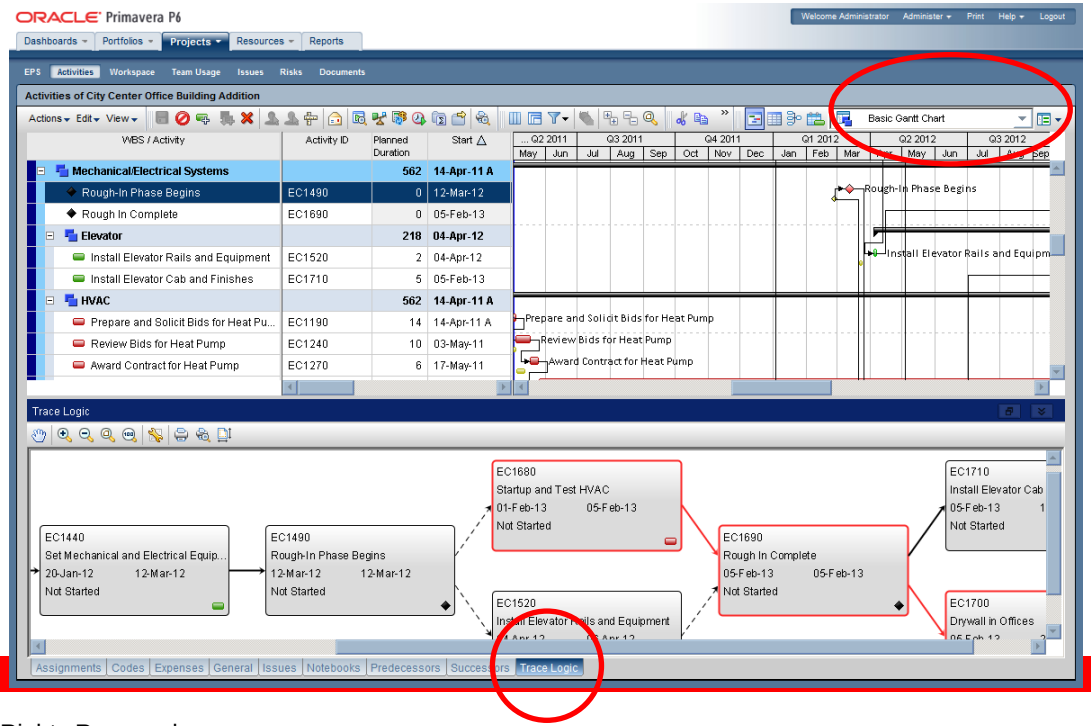
- Views can be configured for simple usage in a spreadsheet format



© 2013 Oracle Corporation – All Rights Reserved

Manage Simple & Complex Projects

- Views can be configured for advanced users to manage complex Project or Multiproject schedules



© 2013 Oracle Corporation – All Rights Reserved

Project Statusing

Done
&
Forgotten

© 2013 Oracle Corporation – All Rights Reserved

…Or ?…

© 2013 Oracle Corporation – All Rights Reserved

Manual Project Statusing

1. Collect Status

2. Scrub Data

3. Enter data

© 2013 Oracle Corporation – All Rights Reserved

Manual Project Statusing

- Time consuming

- Out of date

Project Managers' Job is managing Projects, solving problems, identifying trends

© 2013 Oracle Corporation – All Rights Reserved

…So, how ?…

© 2013 Oracle Corporation – All Rights Reserved

Primavera Team Member

© 2013 Oracle Corporation – All Rights Reserved

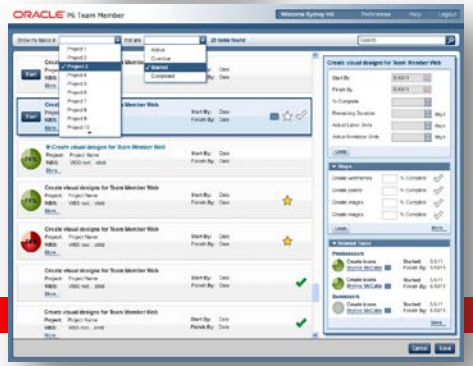
Primavera Team Member

- Collaboration: gather Project progress, Actuals and information from the field (Internal and Contractors)
- All Platforms: Email, iPhone, Web Application
- Ease of Use: Designed for every kind of user
- Configurable: Approvals and Activity editing security
- History: Full Update History

E-Mail

iPhone/iPad App

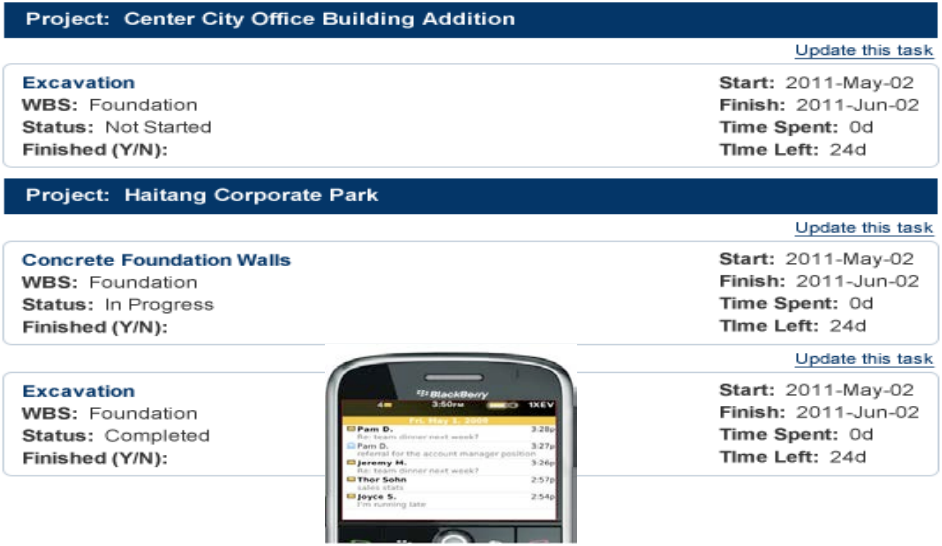
Web / Tablets



© 2013 Oracle Corporation – All Rights Reserved

Team Member – Email

- User can send an email to the server and request his task list (the PM can also “push” it to him)
- Edit the email updating Activity or Resource Assignment progress fields and actual effort.
- Send the email back to the server to update P6.
- Receive back from the server update confirmation
- User can set up filters, quickly mark tasks as completed, define tasks as “Favorite”



© 2013 Oracle Corporation – All Rights Reserved

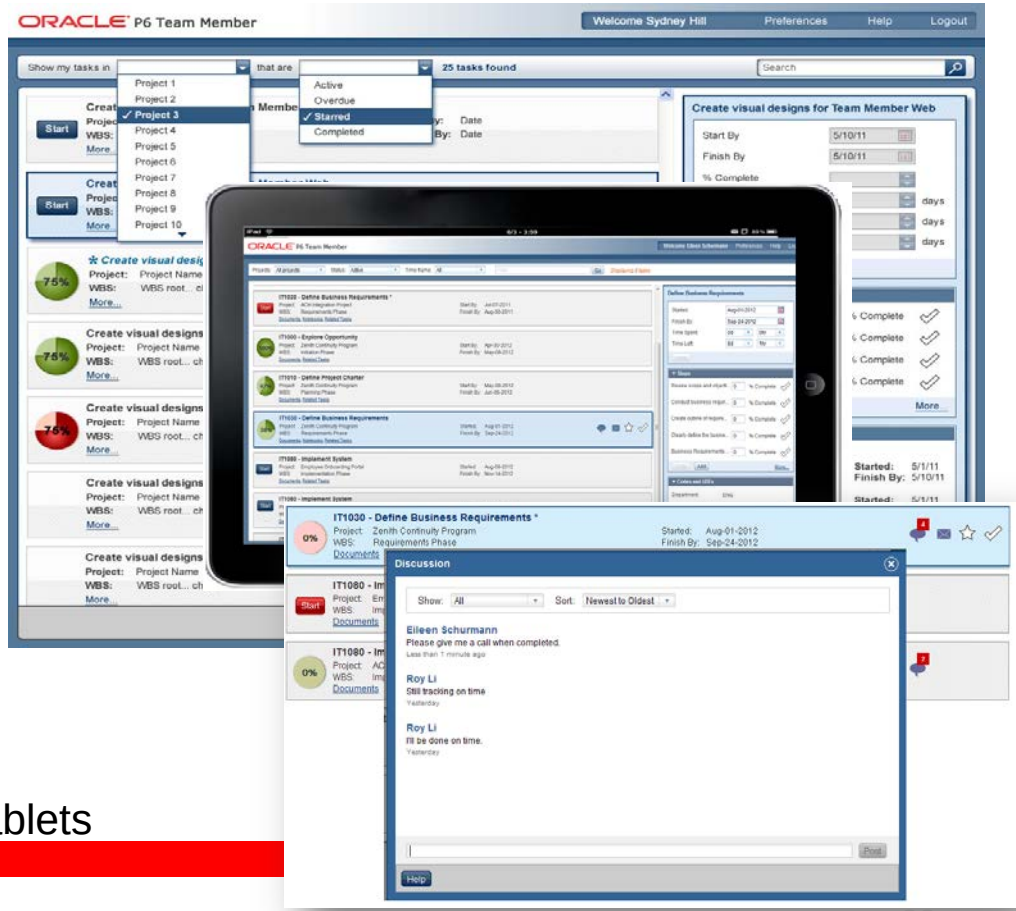
Team Member – iPhone App

- Update Activity or Resource Assignment progress fields and actual effort.
- User can set up filters, quickly mark tasks as completed, define tasks as “Favorite” (multi update)
- Ability to update Activity Codes and UDFs
- Ability to Create/Update Activity Steps
- Collaborate with PM through Discussion option
- Email comments and photos related to a task
- Android version will be released Q3 2013

© 2013 Oracle Corporation – All Rights Reserved

Team Member – Web Application (PC/ Tablet)

- Update Activity or Resource Assignment progress fields and actual effort
- Extended filters & search capability, quickly mark tasks as completed, define tasks as “Favorite”
- Ability to update Activity Codes and UDFs
- Ability to Create/Update Activity Steps
- Collaborate with PM through Discussion
- View P6 Notebook Topics
- View pred/succ Activities and send email to the Activity Owner
- View P6 Documents, WP&Docs related to the selected Activity
- AutoVue supported on PC and Windows Tablets



© 2013 Oracle Corporation – All Rights Reserved

Primavera Team Member - Summary

- ✓ Project Managers collaborate with Internal and External resources to keep the project up to date eliminating time wasted to collect information.
- ✓ Increased plan accuracy and accountability
- ✓ Team Members get visibility on their project Activities, documents, etc.
- ✓ Easy to use interfaces designed for non Project Management specialists
- ✓ Configurable to fit Customer requirements
- ✓ Different devices supported to fit every deployment scenarios

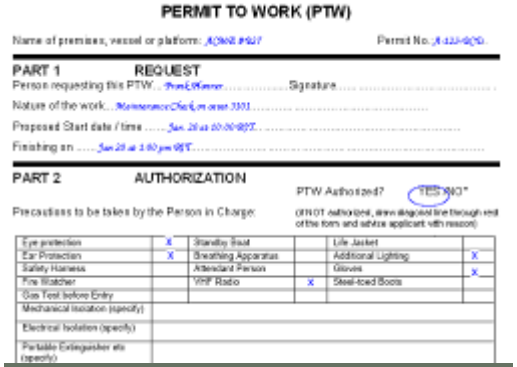
© 2013 Oracle Corporation – All Rights Reserved

Document Collaboration with AutoVue

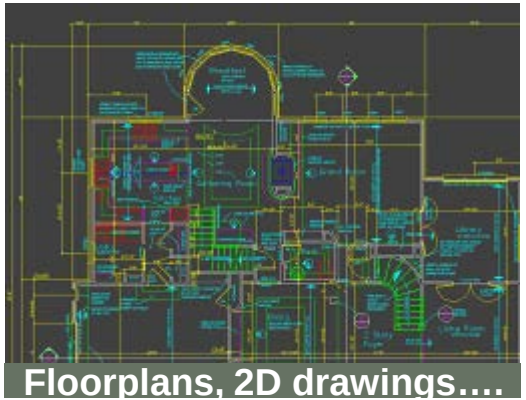
© 2013 Oracle Corporation – All Rights Reserved

AutoVue Enterprise Visualization

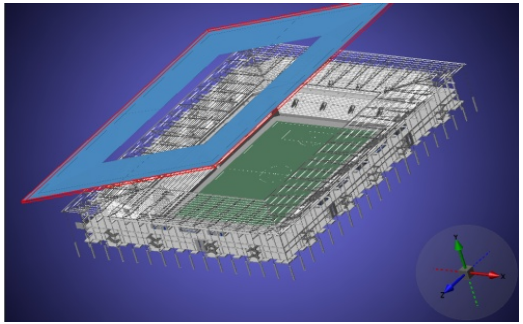
View & Collaborate on Engineering & Business Documents



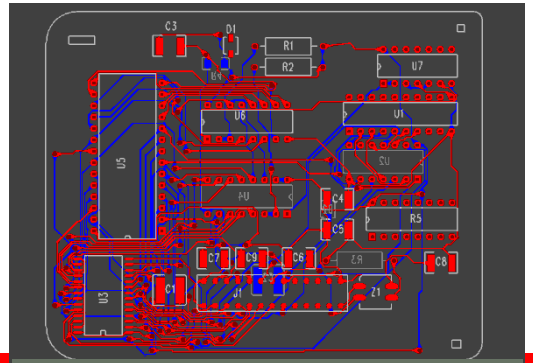
Contracts, RFIs,…



Floorplans, 2D drawings….



3D models, assemblies…

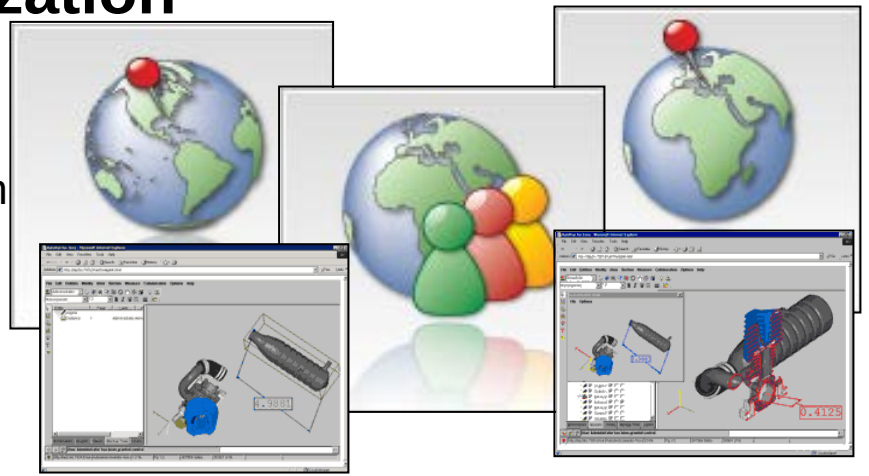


PCB designs & schematics

- View, access & share any document type
- No authoring tools or conversion required
- Add digital annotations and comments
- Access documents online and offline
- Collaborate in real-time via the Web
- Maintain data security & integrity
- Integrated with Primavera and Unifier, content management, PLM or enterprise applications

© 2013 Oracle Corporation – All Rights Reserved

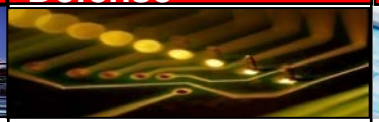
AutoVue: Web-based Visualization



- Access AutoVue from any web browser
- Enable globally dispersed teams to collaborate in real-time
  - expedite document & design review cycles
  - overcome language barriers
  - capture electronic audit trail
  - save travel time & cost
- Collaborate securely without risking valuable IP
  - original documents never leave the server
  - no document footprint left on client machines
- Real-time collaboration allows multiple reviewers to simultaneously view, markup and chat on documents via the web
- Server installation, maintenance and updates mean simpler IT infrastructure

© 2013 Oracle Corporation – All Rights Reserved

Primavera Solutions Relied On By More than 5000 global enterprises

Engineering & Construction	Public Sector	Utilities, Oil & Gas	Manufacturing Aerospace & Defense	IT & High Tech
				
KBR PARSONS FLUOR JACOBS Hill International CH2MHILL Bovis Lend Lease BECHTEL	U.S. OFFICE OF PERSONNEL MANAGEMENT Transportation Security Administration U.S. Department of Homeland Security Federal Aviation Administration NASA U.S. ARMY NAVSUP	ExxonMobil Shell Duke Energy Chevron Southern Company bp Ameren	SIEMENS BAE SYSTEMS CATERPILLAR Honeywell ALSTOM BOMBARDIER Northrop Grumman	SKF Delivering more than power. U.S. Air Force GUARDIAN agere systems BNSF Railway Bell Helicopter A Textron Company SunTrust

© 2013 Oracle Corporation – All Rights Reserved

© 2013 Oracle Corporation – All Rights Reserved

SOFTWARE. HARDWARE. COMPLETE.

© 2013 Oracle Corporation – All Rights Reserved